

IN THE UNITED STATES DISTRICT COURT  
FOR THE WESTERN DISTRICT OF WASHINGTON

RICARDO SALOM, CATHERINE  
PALAZZO as assignee for Ruben Palazzo, and  
PETER HACKINEN, *on their own behalf and  
on behalf of other similarly situated persons,*

Plaintiffs,

vs.

NATIONSTAR MORTGAGE LLC,

Defendant.

Case No. 2:24-cv-00444-BJR

**REPLY IN SUPPORT OF DEFENDANT  
NATIONSTAR MORTGAGE LLC'S  
MOTION TO EXCLUDE TESTIMONY  
OF ANDREW G. PIZOR, BERNARD J.  
PATTERSON, DAVID L. FRIEND, AND  
THOMAS A. TARTER**

Defendant Nationstar Mortgage LLC d/b/a Champion Mortgage Company ("Nationstar") submits this reply in support of its Motion to Exclude Testimony of Andrew G. Pizor, Bernard J. Patterson, David L. Friend, and Thomas A. Tarter ("Motion to Exclude Expert Testimony").

**I. INTRODUCTION**

Nationstar's Motion to Exclude Expert Testimony seeks to exclude the testimony of Andrew G. Pizor, Bernard J. Patterson, David L. Friend, and Thomas A. Tarter (collectively "Plaintiffs' Experts") on the grounds that the opinions offered are either unhelpful to a jury because they relate to issues that are not in dispute, they are based on speculation, or they constitute impermissible legal opinions. Plaintiffs' Opposition ignores Nationstar's arguments and would usurp the Court's essential gatekeeping function under Rule 702 by deferring every question of reliability and fit to an issue of weight and credibility for the jury. But that was never the intent of

1 Rule 702. The recent amendments to Rule 702 reaffirm that the proponent of the expert must prove  
2 by a preponderance of evidence that the expert has relied on sufficient facts or data and has applied  
3 a reliable methodology. Plaintiffs seek to skirt Rule 702's requirements by claiming the Plaintiffs'  
4 Experts' experience make their speculative, assumption-based, and arbitrary opinions reliable. This  
5 is not the law. Expert opinion is not admissible to help the jury decide an irrelevant issue or facts  
6 not in dispute; and an expert's qualifications are irrelevant if his expertise is not helpful to the jury.  
7 Because Plaintiffs have not met their threshold burden of proving that Plaintiffs' Experts' opinions  
8 satisfy Rule 702, the Court should exclude those opinions.

## 9 **II. ARGUMENT**

### 10 **A. Rule 702 Requires the Court to Serve as a Gatekeeper**

11 Contrary to Plaintiffs' assertions in the Opposition, before admitting expert testimony, the  
12 district court "must perform a 'gatekeeping role' of ensuring that the testimony is both 'relevant'  
13 and 'reliable' under Rule 702." *United States v. Ruvalcaba-Garcia*, 923 F.3d 1183, 1188 (9th Cir.  
14 2019) (quoting *Daubert v. Merrell Dow Pharmaceuticals, Inc.*, 509 U.S. 579 (1993)). Plaintiffs  
15 focus on the first prong of the *Daubert* test: whether the reasoning or methodology of the testimony  
16 is scientifically valid. *See* Dkt. 104 at pp. 3-4. However, the second prong of the *Daubert* test  
17 examines the relevance of the scientific evidence: whether the expert's scientific, technical, or other  
18 specialized knowledge will help the trier of fact to understand the evidence or to determine a fact  
19 in issue. Fed. R. Evid. 702. Expert testimony can be "both powerful and quite misleading because  
20 of the difficulty in evaluating it." *Daubert*, 509 U.S. at 595 ("Daubert I"). Thus, district courts must  
21 exclude proffered expert testimony "unless they are convinced that it speaks clearly and directly to  
22 an issue in dispute in the case, and that it will not mislead the jury." *Daubert v. Merrell Dow*  
23 *Pharm., Inc.*, 43 F.3d 1311, 1321 n.17 (9th Cir. 1995) ("Daubert II"). As explained in the Motion,  
24 and further below, the testimony of Messrs. Pizor, Patterson, and Friend should be excluded  
25 because their opinions either relate to undisputed issues or are not properly the subject of expert  
26 testimony. Mr. Tarter's opinions should be excluded because he offers legal opinions that fail to  
27 take into consideration the facts of the case and are likely to confuse the jury.

1           **B.       Mr. Pizor’s Opinions Are Either Legal Opinions or Not Useful to the Jury**

2           Plaintiffs argue Mr. Pizor “intends to offer opinion testimony about the; (i) role of a loan  
3           servicer who acts as the agent for the loan owner; (ii) a loan servicer’s responsibilities to review  
4           the loan terms and various servicing requirements in order to ‘service a specific loan’ and does not  
5           change based on the volume of loans serviced by the entity; (iii) the customary systems and  
6           procedures used by loan servicers to perform much of their work electronically to maximize profits  
7           and minimize operating expenses; (iv) it is a fundamental duty of all loan servicers to ‘seek and  
8           collect only those sums actually permitted by law or a mortgage loan’s governing document;’ and  
9           (v) ‘[n]one of the loan modifications entered into by the named plaintiffs changes the uniform  
10          provisions governing whether the lender or servicer may directly impose any fees related [to] the  
11          borrower’s request or receipt of a payoff statement.’” Dkt. 104 at p. 8. But as explained in the  
12          Motion, his opinions amount to a legal conclusion or state basic facts about loan servicing that are  
13          not in dispute. “[A]n expert witness cannot give an opinion as to [his] *legal conclusion*, i.e., an  
14          opinion on an ultimate issue of law.” *Nationwide Transp. Fin. v. Cass Info. Sys., Inc.*, 523 F.3d  
15          1051, 1058 (9th Cir. 2008) (emphasis in original) (quoting *Hangarter v. Provident Life & Acc. Ins.*  
16          *Co.*, 373 F.3d 998, 1016 (9th Cir. 2004)). Doing so “invades the province of the jury to find facts  
17          and that of the court to make ultimate legal conclusions.” *PacTool Int’l*, 2012 WL 13686, at \*2  
18          (quoting *Sundance, Inc. v. DeMonte Fabricating Ltd.*, 550 F.3d 1356, 1364 (Fed. Cir. 2009)).

19          The Opposition fails to address how Mr. Pizor’s opinion that Nationstar is acting as an agent  
20          for the owner of the loans it services is relevant in any way to the issues in this case. Not only is  
21          this a legal opinion, but it is unhelpful to the jury.

22          Mr. Pizor’s opinion that a loan servicer is responsible for knowing everything necessary to  
23          service a loan, including the terms of the note and mortgage, servicing requirements imposed by  
24          insurance or guarantee programs, and the applicable law, or that loan servicers use computer  
25          systems to store information necessary to service loans and that the named Plaintiffs’ loans are  
26          documented on standardized forms that have remain unchanged since 2001 are issues that are not  
27          the subject of expert testimony. These are obvious even to a lay person and relate to issues that are  
28          not in dispute. *United States v. Winters*, 729 F.2d 602, 605 (9th Cir. 1984) (for a witness’s testimony

1 to be admissible under Rule 702, the subject matter must be “beyond the common knowledge of  
2 the average layman”); *see Mooney v. Roller Bearing Co. of Am., Inc.*, 601 F. Supp.3d 881, 888  
3 (W.D. Wa. 2022) (excluding opinions that would not help the trier of fact understand a fact at  
4 issue).

5 Finally, Mr. Pizor’s opinion related to the duties Nationstar owed and whether a loan  
6 modification modified any provision of the underlying loan agreement are solely the province of  
7 the Court to determine. *See Washburn v. Gymboree Retail Stores, Inc.*, 2012 U.S. Dist. LEXIS  
8 127732, at \*2 (W.D. Wash. Sept. 7, 2012) (“Each courtroom comes equipped with a ‘legal expert,’  
9 called a judge ....”).

10 Mr. Pizor’s opinions are either irrelevant to any contested issue or are inadmissible legal  
11 opinions and should be excluded in their entirety.

12 **C. Mr. Patterson’s and Mr. Friend’s Opinions Are Not Properly the Subject of**  
13 **Expert Testimony and Provide No Utility to the Jury.**

14 The Opposition fails to address the issues raised in Nationstar’s Motion. As explained  
15 therein, Nationstar does not dispute that the uniform Fannie Mae and Freddie Mac loan instruments  
16 from 2001 to 2021 contain the same provisions regarding the meaning of “Applicable Law,”  
17 charging fees “expressly prohibited by this Security Instrument or by Applicable Law,” and “rights  
18 and obligations contained in this Security Instrument are subject to any requirements and  
19 limitations of Applicable Law.” Mr. Patterson and Mr. Friend’s opinions remain irrelevant to any  
20 fact in issue in this case. And because anyone can redline these documents to determine the  
21 changes, Mr. Patterson and Mr. Friend’s opinions offer nothing more than what a basic use of  
22 redlining can offer. *See Mooney*, 601 F.Supp.3d at 888 (excluding opinion when jury would be able  
23 to understand facts without an expert’s opinion).

24 Mr. Friend’s report also contains opinions directed at class certification issues, which are  
25 not relevant at this juncture of the proceedings—in Phase I. And, he does not have the specific  
26 knowledge of the mortgage servicing system used by Nationstar, therefore, his opinion is based on  
27 speculation. *GE v. Joiner*, 522 U.S. 136, 146 (1997). In his May 9, 2025 deposition, Mr. Friend  
28 actually admits he has never been qualified as an expert and that he has only served in two other

1 cases (with the same Plaintiffs’ counsel as here) and provided no depositions. May 9, 2025,  
2 Deposition of David L. Friend (“Friend Dep.”), at 38:11-39:4; 43:9-18.

3 Mr. Friend further admits that he does not know anything about the Plaintiffs’ facts, he did  
4 not receive or review Plaintiffs’ depositions to form the basis of his opinion – he admitted he knows  
5 nothing about Plaintiffs’ requests, the disclosed fee, and Plaintiffs’ agreement to pay \$25 to receive  
6 expedited delivery. Friend Dep. at 81:21-84:10. Importantly, Mr. Friend concedes these facts could  
7 make a difference in his opinions. *Id.* at 85:21-86:23.

8 Finally, Mr. Friend’s opinion that neither Fannie Mae nor Freddie Mac standard uniform  
9 instruments “expressly authorize or require a servicer, subservicer, or a vendor thereof to impose,  
10 charge, or collect fees related to the issuance and delivery of a payoff statement” is a legal opinion  
11 which must be excluded as impermissibly treading on the province of the Court. Mr. Friend admits  
12 in his May 9, 2025, deposition that it wasn’t his intent to come to legal conclusions, and  
13 “apologize[d] if [he] might have inartfully described some of the conclusions.” Friend Dep. at  
14 70:15-71:25; 77:18-78:11; 84:16-. *See also Washburn*, 2012 U.S. Dist. LEXIS 127732, at \*2 (“The  
15 question is whether Defendants’ complied with their legal obligations, and the Court does not need  
16 [an expert’s] assistance in that inquiry.”).

#### 17 **D. Mr. Tarter’s Opinions Are Legal Opinions or Speculation**

18 While the Opposition argues that Mr. Tarter has a lot of experience, his opinions are still  
19 legal opinions or based on speculation. Not surprisingly, most courts “routinely” exclude them as  
20 improper legal conclusions, as Mr. Tarter freely admits. Tarter Dep., 20:7-21.

21 Mr. Tarter will not offer any opinion related to an “expedited” delivery fee. Tarter Dep.,  
22 50:16-52:13. He provides no reliable data, facts, or methodology in support of his conclusions and  
23 he cites to documents he found online about Nationstar. His conclusions are argumentative,  
24 prejudicial, confusing, and of no probative value. Mr. Tarter’s own admissions show that his  
25 opinions are contradicted by facts in the record. He engages in raw, inflammatory speculation about  
26 “possible” motives for which he admits he has no factual basis. Mr. Tarter’s report and testimony  
27 must be excluded. *See Nelson v. Thurston Cnty.*, No. C18-5184-RSL, 2022 WL 4652376, at \*3  
28 (W.D. Wash. Sept. 30, 2022) (excluding portion of report consisting of “accusations of

unprofessional, unlawful, or deficient conduct” that were “largely unmoored from any standard or analysis”).

### III. CONCLUSION

For the reasons stated above, and in the Motion to Exclude, Nationstar respectfully requests the Court exclude the expert testimony proffered by Andrew Pizor, Bernard Patterson, David L. Friend, and Thomas Tarter under Federal Rule of Evidence 702.

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